

March 2013 Year-To-Date (YTD) Review of Operations

General Committee

June 10, 2013

City's March YTD Results of Operations

Primary Operating Budget

(excluding Planning & Design, Engineering, Building Services and Waterworks)
(\$ in millions)

Unfavourable Variance of (\$1.021M) vs. Budget

Revenues
Favourable variance
of \$0.214M
0.3% of YTD Budget

Major drivers for revenue variance	Fav./ (Unfav.)
Investment income	0.297 M
Property tax interest and penalties	0.150 M
Provincial Offences Act Fines	0.137 M
Snowplow recoveries from unassigned subdivisions	0.104 M
Theatre revenues (ticket sales, registration fees and rental)	0.091 M
Recreation revenue (program registration - \$0.096k, aquatics - \$0.094k, fitness memberships - \$0.041M)	(0.274) M
Cornell Community Centre recreation revenue	(0.343) M
Other	0.052 M

Personnel Expenditures
Unfavourable variance
of (\$0.254M)
(1.0%) of YTD Budget

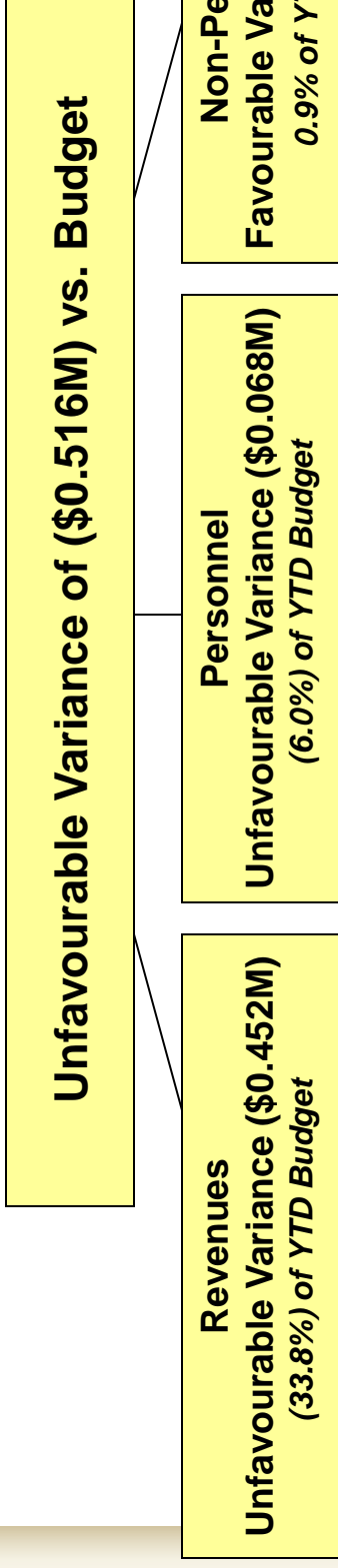
Major drivers for personnel variance	Fav./ (Unfav.)
Full time salaries net of vacancy backfills and part time salaries	0.076 M
Overtime & other personnel costs	(0.330) M

Non-Personnel Expenditures
Unfavourable variance
of (\$0.981M)
3.0% of YTD Budget

Major drivers for non-personnel variance	Fav./ (Unfav.)
Winter maintenance	(0.950) M
Non-personnel expenditure gapping	(0.341) M
Training/travel/promotion/advertising/professional fees	0.076 M
Waste Collection	0.088 M
Cornell Community Centre recreation expense	0.098 M
Other	0.048 M

March YTD Results of Operations Planning & Design Operating Budget

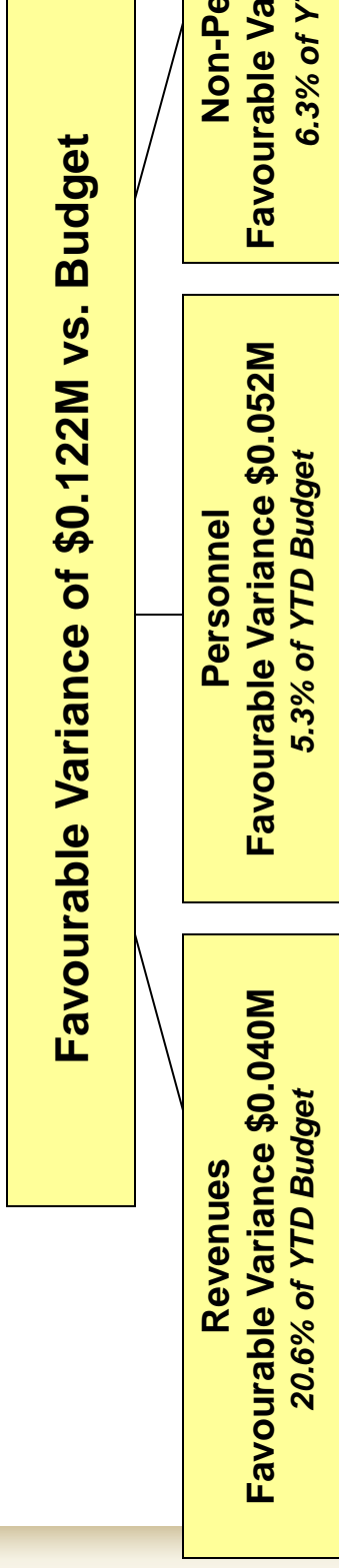
(\$ in millions)



Unfavourable variance of (\$0.516M) compared to budget is mainly due to lower revenues resulting from timing of the development application submission. Higher development application activities in the last quarter of 2012 were the result of developer agreements being submitted prior to the Regional deadline for Development Charge (DC) increases and resulted in lower activities in first quarter of 2013.

March YTD Results of Operations Engineering Operating Budget

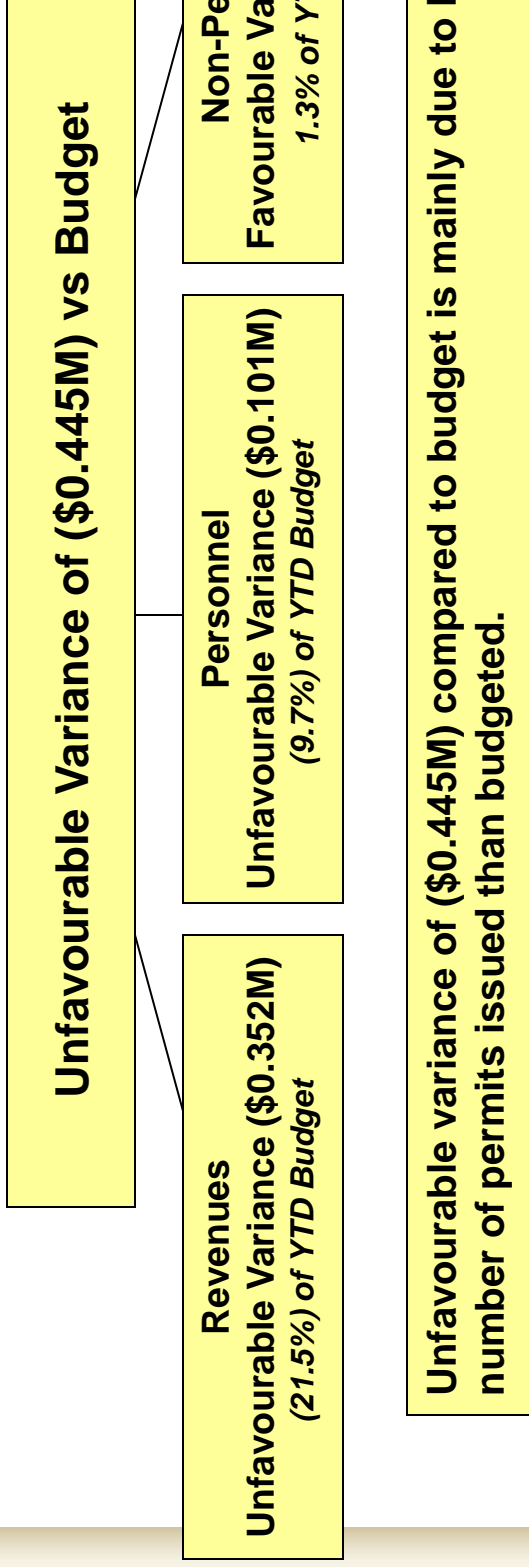
(\$ in millions)



Favourable variance of \$0.122M compared to budget is partially due to lower personnel expenditures from an average of 5 net vacancies.

March YTD Results of Operations Building Standards Operating Budget

(\$ in millions)



Unfavourable variance of (\$0.445M) compared to budget is mainly due to lower number of permits issued than budgeted.

March YTD Results of Operations Waterworks Operating Budget

(\$ in millions)

Favourable Variance of \$0.001M vs. Budget

**Sales & Purchases (net)
Unfavourable Variance
(\$0.233M)
(4.2% of YTD Budget)**

**Revenues
Favourable Variance
\$0.006M
3.2% of YTD Budget**

**Personnel
Favourable Variance
\$0.103M
6.2% of YTD Budget**

**Non-Personnel
Favourable Variance
\$0.125M
4.4% of YTD Budget**

Favourable variance of \$0.001M mainly due to lower non-personnel expenditures resulting from timing of construction, water/sewer materials and other operating supplies and lower personnel expenditures from six average net vacancies, offset by higher than budgeted non-revenue water resulted in an unfavourable “net sales and purchases” variance of (\$0.233M).

Next Steps

- Staff will continue to monitor the results of Operations each month and identify strategies, where necessary, to mitigate the unfavourable variance from winter maintenance.
- Further, Staff will provide a year-end projection (including year end accounting adjustments) as part of the June 2013 year-to-date review of operations and it will be brought forward to General Committee in September 2013.